



DEFENSE LOGISTICS AGENCY
LAND AND MARITIME
P.O. BOX 3990
COLUMBUS, OHIO 43218-3990

December 11, 2018

Mitch Blackman
Kampi Components Co., Inc.
88 Canal Road
Fairless Hills, PA 19030

Dear Mr. Blackman:

This letter is in response to your November 26, 2018, protest of Contract SPE7M8-19-C-0003 (C-0003), which was awarded to Optex Systems, Inc. on November 20, 2018. Contract C-0003 resulted from Solicitation SPE7M8-18-R-0029 (R-0029), which sought proposals to supply armored vehicle periscopes identified by National Stock Number 1240-01-390-4980 and in accordance with Government drawings. Contract C-0003 also included a Contract First Article Test (FAT) Requirement per FAR 52.209-3. In your protest, you challenge award of 520 each of this item to Optex Systems, Inc. when Kampi Components Co., Inc. submitted a lower-priced quote from a FAT-waived manufacturing source.

Solicitation R-0029 incorporated by certain DLAD Procurement Notes, full text of which were available by link to electronically at via 'References' on the DIBBS homepage and at <http://www.dla.mil/HQ/Acquisition/Offers/eProcurement.aspx>. Procurement Note H07 was identified on pages 5 and 46 of the solicitation. Procurement Note H07 informed offerors that the Government may make multiple awards to assure the availability of supplies when FAT is required. When the contracting officer determines it is in the Government's best interest to increase the likelihood of timely supply availability, the contracting officer may make awards to both a proven source, meaning a FAT-waived source of supply for this item, and an unproven source. If multiple awards will be made pursuant to Procurement Note H07, the source that represents the best value to the Government based on the evaluation criteria in the solicitation shall receive not less than 60% of the total requirement.

The contracting officer determined that it was in the Government's best interests to make multiple awards per Procurement Note H07. The Contracting Officer evaluated proposals and concluded that Kampi Components Co. Inc., identified as the proven source, represented the best value to the Government. Accordingly, the Contracting Officer awarded Contract SPE7M8-19-C-0002 (C-0002) to Kampi Components Co., Inc. for 780 each, which was 60% of the total awarded quantity of 1300 each. As the unproven source, Optex Systems, Inc. was awarded Contract C-0003 for 520 each, which was 40% of the total awarded quantity. I find that the awards of both Contracts C-0002 and C-0003 were in accordance with the terms and conditions of Solicitation R-0029, and I find no error in the award decision. Accordingly, your protest is denied.

I hope this letter addresses your concerns, and we look forward to your continuing participation in the federal procurement process.

Sincerely,

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Stephanie McCormick
Contracting Officer